
T. MCDONALD CONSTRUCTION

December 16, 2009

To Whom It May Concern:

We are writing to express what a pleasure it was to work with Oscar Womack in constructing our proposal. His honesty, professionalism and knowledge are impressive. His quality of support and performance were highly appreciated.

In August 2009, our Company needed help to prepare a proposal for the US Corp of Engineers. Oscar Womack was referred to our company by the Kiamichi Technology Center in Wilburton, Oklahoma. Ron DeGiacomo, Bid Assistance Coordinator, was helpful in finding assistance with the proposal writing. A few days later, we met with Oscar. Our company had little experience in Proposal Writing. We told him what we needed then he explained what he could do for us. He was very clear with his objectives in the consulting agreement. His key objective was to provide a competitive, custom-tailored proposal. One of his goals was to provide coaching and as many helpful recommendations as time and circumstances permitted. This in turn made our company more competitive for the NEXT big proposal that comes our way. Another objective was to prepare our company to respond to clarification requests (if any) from the Government source selection evaluation team after submittal of the proposal. He accomplished the review and completion date set for the proposal. Oscar was readily available during the entire process.

He guaranteed that T. McDonald Construction would be competitively positioned to receive a Multiple Award Task Order Contract.

As a result of this proposal, T. McDonald Construction was a successful bidder. We cannot recommend Oscar Womack enough when it comes to proposal writing. He has great respect for us and our company.

Sincerely,



Julie McDonald, Vice President



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